PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC.

CONSOLIDATED FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

YEARS ENDED JUNE 30, 2017 AND 2016

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. YEARS ENDED JUNE 30, 2017 AND 2016

INDEPENDENT AUDITORS' REPORT	1
CONSOLIDATED FINANCIAL STATEMENTS	
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION	3
CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS	4
CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES	6
CONSOLIDATED STATEMENTS OF CASH FLOWS	10
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS	11
SUPPLEMENTARY INFORMATION	
CONSOLIDATING STATEMENTS OF FINANCIAL POSITION	33
CONSOLIDATING STATEMENTS OF ACTIVITIES AND CHANGES IN NET	35

INDEPENDENT AUDITORS' REPORT

Board of Directors Phoenix Art Museum and Phoenix Art Museum Endowment Fund, Inc. Phoenix, Arizona

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of the Phoenix Art Museum and Phoenix Art Museum Endowment Fund, Inc., which comprise the consolidated statements of financial position as of June 30, 2017 and 2016, and the related consolidated statements of activities and changes in net assets, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors
Phoenix Art Museum and
Phoenix Art Museum Endowment Fund, Inc.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of the Phoenix Art Museum and Phoenix Art Museum Endowment Fund, Inc. as of June 30, 2017 and 2016, and changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statements of financial position, and consolidating statements of activities and changes in net assets, are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Emphasis-of-Matter Regarding a Correction of an Error

As described in Note 20 to the consolidated financial statements, the entity identified certain errors, which resulted in a restatement of beginning temporarily restricted and unrestricted net assets. Accordingly, adjustments have been made to properly reflect beginning temporarily restricted and unrestricted net assets. Our opinion is not modified with respect to that matter.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Phoenix, Arizona March 26, 2018

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2017 AND 2016

	Totals					
	2017	2016 (As Restated)				
ASSETS		' - '				
CURRENT ASSETS						
Cash and Cash Equivalents	\$ 1,503,759	\$ 3,007,159				
Accounts Receivable	150,074	145,626				
Pledges Receivable	1,592,853	1,926,834				
Grants Receivable	70,000	68,000				
Assets Restricted to Long-Term						
Investment Purposes, Current Portion	1,063,000	1,437,075				
Museum Store Inventories	353,298	364,009				
Prepaid Expenses	151,367	166,064				
Total Current Assets	4,884,351	7,114,767				
CHARITABLE GIFT ANNUITIES	409,339	433,018				
PROPERTY AND EQUIPMENT, Net	4,180,852	4,524,839				
ASSETS RESTRICTED TO						
LONG-TERM INVESTMENT PURPOSES, Net	2,491,958	3,072,782				
INVESTMENTS	23,894,254	20,630,458				
Total Assets	\$ 35,860,754	\$ 35,775,864				
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts Payable and Accrued Expenses	\$ 965,280	\$ 1,103,166				
Deferred Revenue	382,842	524,414				
Line of Credit	663,872	•				
Total Current Liabilities	2,011,994					
CHARITABLE GIFT ANNUITIES LIABILITY	335,314	355,793				
ACCRUED LIABILITIES	350,627	1,590,976				
Total Liabilities	2,697,935	5,688,579				
NET ASSETS						
Unrestricted	548,796	(1,532,609)				
Temporarily Restricted	4,819,147	4,836,810				
Permanently Restricted	27,794,876	26,783,084				
Total Net Assets	33,162,819	30,087,285				
Total Liabilities and Net Assets	\$ 35,860,754	\$ 35,775,864				

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2016)

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total 2017	2016
OPERATING ACTIVITIES					
Revenues:					
Admissions	\$ 1,188,450	\$ -	\$ -	\$ 1,188,450	\$ 1,085,734
Museum Store Income	719,609	-	-	719,609	718,151
Membership Income	1,104,708	-	-	1,104,708	1,123,121
Projects and Fundraising Activities	516,381	-	-	516,381	772,854
Less Cost of Direct Donor Benefits	(135,158)	-	-	(135,158)	(309,455)
Dividend and Interest Income	562,922	-	-	562,922	778,784
Other	779,571			779,571	553,401
Total Revenues	4,736,483	-	-	4,736,483	4,722,590
Public Support:					
Contributions:					
Private	2,986,820	4,090,709	1,278,867	8,356,396	8,232,353
Less Cost of Direct Donor Benefits	(97,180)	=	-	(97,180)	(86,123)
Governmental	112,291	=	-	112,291	70,006
Donated Facilities, Materials, and Services:					
Governmental	5,132,833	=	-	5,132,833	4,636,913
Private	192,422			192,422	297,458
Total Public Support	8,327,186	4,090,709	1,278,867	13,696,762	13,150,607
Net Assets Released from Restrictions:					
Endowments Released from Restrictions	165,673	60,000	(225,673)	-	_
Purpose Restrictions Met	4,168,372	(4,168,372)	-	-	_
Total Net Assets Released from		· · · · · · · · · · · · · · · · · · ·			
Restrictions	17,397,714	(17,663)	1,053,194	18,433,245	17,873,197
Expenses:					
Programs Services	11,819,812	-	-	11,819,812	11,845,700
Management and General	3,212,438	-	41,402	3,253,840	3,157,072
Fundraising	1,978,004	-	-	1,978,004	1,270,229
Total Expenses	17,010,254	-	41,402	17,051,656	16,273,001
OPERATING PROFIT	387,460	(17,663)	1,011,792	1,381,589	1,600,196
NONOPERATING ACTIVITIES					
Net Realized/Unrealized Investment					
Gain (Loss)	1,728,790	_	_	1,728,790	(1,283,473)
Acquisitions of Fine Art	(34,845)	_	_	(34,845)	(251,244)
Total Nonoperating Activities	1,693,945			1,693,945	(1,534,717)
CHANGES IN NET ASSETS	2,081,405	(17,663)	1,011,792	3,075,534	65,479
N (A (B) (B) (C) (A) (B) (C) (C)					
Net Assets (Deficits) - Beginning	(2 -22 -22)				
of Year - As Previously Reported	(2,523,723)	5,827,924	26,783,084	30,087,285	30,021,806
Restatement of Net Assets (Deficits)	991,114	(991,114)			
Net Assets (Deficits) - Beginning					
of Year - As Restated	(1,532,609)	4,836,810	26,783,084	30,087,285	30,021,806
NET ASSETS - END OF YEAR	\$ 548,796	\$ 4,819,147	\$ 27,794,876	\$ 33,162,819	\$ 30,087,285

See accompanying Notes to Consolidated Financial Statements.

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2016

	U	nrestricted		emporarily Restricted	Permanently Restricted		Total 2016
OPERATING ACTIVITIES		•		,			
Revenues:			_		_	_	
Admissions	\$	1,085,734	\$	=	\$ -	\$	1,085,734
Museum Store Income		718,151		-	-		718,151
Membership Income		1,123,121		-	-		1,123,121
Projects and Fundraising Activities		772,854		-	-		772,854
Less Cost of Direct Donor Benefits Dividend and Interest Income		(309,455)		770.044	-		(309,455)
Other		6,543		772,241	-		778,784
Total Revenues		553,401 3,950,349		772,241			553,401 4,722,590
Public Support:							
Contributions:							
Private		2,630,725		4,009,019	1,592,609		8,232,353
Less Cost of Direct Donor Benefits		(86,123)		-,000,010	-		(86,123)
Governmental		70,006		_	_		70,006
Donated Facilities, Materials, and Services:		. 0,000					. 0,000
Governmental		4,636,913		_	_		4,636,913
Private		297,458		_	_		297,458
Total Public Support		7,548,979		4,009,019	1,592,609		13,150,607
Net Assets Released from Restrictions:							
Endowments Released from Restrictions		364,417		(220,738)	(143,679)		_
Purpose Restrictions Met		3,111,225		(3,111,225)	(143,073)		_
Total Net Assets Released from		0,111,220		(0,111,220)			
Restrictions		14,974,970		1,449,297	1,448,930		17,873,197
Expenses:							
Programs Services		11,845,700		_	_		11,845,700
Management and General		3,157,072		-	-		3,157,072
Fundraising		1,270,229		-	_		1,270,229
Total Expenses		16,273,001		-	-		16,273,001
OPERATING PROFIT		(1,298,031)		1,449,297	1,448,930		1,600,196
NONOREDATING ACTIVITIES							
NONOPERATING ACTIVITIES Net Realized/Unrealized Investment							
Gain (Loss)		(414,754)		(868,719)			(1,283,473)
Acquisitions of Fine Art		(251.244)		(808,719)	_		(251,244)
Total Nonoperating Activities	-	(665,998)		(868,719)			(1,534,717)
Total Honoporating / total lites	_	(000,000)		(000,7 10)		_	(1,004,717)
CHANGES IN NET ASSETS		(1,964,029)		580,578	1,448,930		65,479
Net Assets (Deficits) - Beginning							
of Year - As Previously Reported		(430,263)		5,117,915	25,334,154		30,021,806
Restatement of Net Assets (Deficits)		861,683		(861,683)			
Net Assets (Deficits) - Beginning							
of Year - As Restated		431,420		4,256,232	25,334,154		30,021,806
NET ASSETS - END OF YEAR	\$	(1,532,609)	\$	4,836,810	\$ 26,783,084	\$	30,087,285
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See accompanying Notes to Consolidated Financial Statements.

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2016)

	Program Services						Supporting Services			
	Collections and	Education and Community	Museum		Total Program	Management and	Fund-	Total Supporting	То	otal
	Exhibits	Services	Store	Membership	Services	General	Raising	Services	2017	2016
Salaries and Employee Benefits: Salaries and Wages Employee Benefits Total Salaries and Employee Benefits	\$ 2,360,373 310,576 2,670,949	\$ 403,936 79,137 483,073	\$ 159,356 11,676 171,032	\$ 74,156 (4,930) 69,226	\$ 2,997,821 396,459 3,394,280	1,254,244 67,802 1,322,046	\$ 779,751 129,989 909,740	\$ 2,033,995 197,791 2,231,786	\$ 5,031,816 594,250 5,626,066	\$ 4,344,433 1,144,343 5,488,776
Total Salaries and Employee Benefits	2,070,949	403,073	17 1,032	09,220	3,394,200	1,322,040	303,740	2,231,700	3,020,000	3,400,770
Advertising and Marketing	260,732	1,309	179	90	262,310	9,959	6,059	16,018	278,328	249,116
Exhibition Fees	516,925	5,855	-	-	522,780	-	7,766	7,766	530,546	648,367
Audit Fees	6,800	-	-	-	6,800	29,200	-	29,200	36,000	43,011
Bad Debt Expense	530	-	-	508	1,038	9,965	69,049	79,014	80,052	202,409
Bank Fees	431	-	-	-	431	109,853	27,847	137,700	138,131	118,067
Catering and Hospitality	7,214	23,323	1,104	26,234	57,875	3,342	112,422	115,764	173,639	128,162
Collections Conservation	42,694	-	-	-	42,694	-	-	-	42,694	25,112
Collections Management	52,250	-	-	-	52,250	-	-	-	52,250	3,611
Conferences and Meetings	2,496	2,944	190	-	5,630	999	3,090	4,089	9,719	7,828
Cost of Sales	-	-	390,037	-	390,037	44	-	44	390,081	391,454
Depreciation and Amortization	400,157	59,483	27,038	16,222	502,900	16,222	21,630	37,852	540,752	559,256
Dues and Subscription	35,409	31,829	1,618	2,188	71,044	21,934	34,456	56,390	127,434	104,078
Equipment Rental	28,716	29,559	-	-	58,275	10,342	72,713	83,055	141,330	65,659
Facilities - Other	76,966	33,734	8,949	3,197	122,846	273,788	4,794	278,582	401,428	413,707
Fundraising Expenses - Other	1,451	4,422	198	2,810	8,881	2,508	24,120	26,628	35,509	28,252
Fundraising Professionals	-	-	-	-	-	-	153,308	153,308	153,308	4,810
Honoraria	1,233	26,523	-	-	27,756	-	-	-	27,756	23,519
In-Kind Contributions	3,891,061	469,039	130,677	46,670	4,537,447	534,224	253,430	787,654	5,325,101	4,934,371 Continued

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2017 (WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2016)(CONTINUED)

				Sı	upporting Service					
	Collections	Education and			Total	Management		Total		
	and	Community	Museum		Program	and	Fund-	Supporting	To	otal
	Exhibits	Services	Store	Membership	Services	General	Raising	Services	2017	2016
Insurance	88,706	3,248	905	323	93,182	28,487	485	28,972	122,154	136,604
Interest Expense	-	-	-	-	-	16,954	-	16,954	16,954	18,575
Internet and Website	16,393	-	-	-	16,393	53,528	-	53,528	69,921	34,911
Legal Fees	-	-	-	-	-	72,797	18,346	91,143	91,143	29,420
Lodging and Meals	3,411	698	24	-	4,133	1,626	9,310	10,936	15,069	12,366
Office Expense - Other	27,340	13,182	(669)	1,450	41,303	175,488	5,813	181,301	222,604	126,033
Other	334	-	1,107	64	1,505	5,625	5,123	10,748	12,253	44,646
Postage and Shipping	221,120	122	22,104	41,212	284,558	1,884	22,788	24,672	309,230	295,993
Printing	41,531	16,165	451	84,259	142,406	4,415	71,171	75,586	217,992	206,556
Production and Exhibition Costs	331,430	22,013	270	-	353,713	2,754	3,018	5,772	359,485	286,438
Professional Development	265	-	-	-	265	5,427	-	5,427	5,692	8,433
Professional and Search Fees	110,735	185,679	1,622	24,161	322,197	134,456	99,708	234,164	556,361	692,760
Repairs and Maintenance	56,768	1,845	-	150	58,763	57,822	-	57,822	116,585	114,133
Supplies	14,720	23,742	425	454	39,341	21,012	6,674	27,686	67,027	49,530
Support Organizations	288,826	-	-	-	288,826	-	-	-	288,826	342,184
Telephone	1,868	480	-	-	2,348	8,408	-	8,408	10,756	17,102
Travel	76,191	24,368	4,034	1,012	105,605	8,160	35,144	43,304	148,909	114,415
Utilities						310,571	-	310,571	310,571	303,337
Total Functional Expenses	9,275,652	1,462,635	761,295	320,230	11,819,812	3,253,840	1,978,004	5,231,844	17,051,656	16,273,001
Less: Expenses Netted Against Revenues										
on the Statement of Activities:										
Projects and Fundraising Activities Expenses	-	-	-	-	-	-	135,158	-	135,158	309,455
Private Contribution Expenses						. <u> </u>	97,180		97,180	86,123
Total Expenses Included in the										
Expense Section of the Statement										
of Activities	\$ 9,275,652	\$ 1,462,635	\$ 761,295	\$ 320,230	\$ 11,819,812	\$ 3,253,840	\$ 2,210,342	\$ 5,231,844	\$ 17,283,994	\$ 16,668,579

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016

	Program Services						Supporting Services			
	Collections	Education and	-		Total		-	Total		
	and	Community	Museum		Program	and	Fund-	Supporting	Total	
	Exhibits	Services	Store	Membership	Services	General	Raising	Services	2016	
Salaries and Employee Benefits:										
Salaries and Wages	\$ 2,077,171	\$ 283,836	\$ 135,822	\$ 121,928	\$ 2,618,757	1,320,916	\$ 404,760	\$ 1,725,676	\$ 4,344,433	
Employee Benefits	581,814	78,091	49,191	44,495	753,591	336,819	53,933	390,752	1,144,343	
Total Salaries and Employee Benefits	2,658,985	361,927	185,013	166,423	3,372,348	1,657,735	458,693	2,116,428	5,488,776	
Advertising and Marketing	230,756	909	226	6,363	238,254	10,598	264	10,862	249,116	
Exhibition Fees	648,367	-	-	-	648,367	-	-	-	648,367	
Audit Fees	6,800	-	-	-	6,800	36,211	-	36,211	43,011	
Bad Debt Expense	-	-	-	328	328	580	201,501	202,081	202,409	
Bank Fees	223	-	-	3	226	102,593	15,248	117,841	118,067	
Catering and Hospitality	12,864	14,901	215	23,634	51,614	3,446	73,102	76,548	128,162	
Collections Conservation	25,112	-	-	-	25,112	-	-	-	25,112	
Collections Management	3,611	-	-	-	3,611	-	-	-	3,611	
Conferences and Meetings	2,584	1,474	593	-	4,651	998	2,179	3,177	7,828	
Cost of Sales	-	-	391,454	-	391,454	-	-	-	391,454	
Depreciation and Amortization	413,849	61,518	27,963	16,778	520,108	16,778	22,370	39,148	559,256	
Dues and Subscription	45,200	29,589	1,210	1,950	77,949	21,659	4,470	26,129	104,078	
Equipment Rental	9,945	26,222	-	-	36,167	6,887	22,605	29,492	65,659	
Facilities - Other	273,518	37,829	9,207	3,289	323,843	84,932	4,932	89,864	413,707	
Fundraising Expenses - Other	1,286	7,700	308	358	9,652	4,847	13,753	18,600	28,252	
Fundraising Professionals	-	-	-	-	-	-	4,810	4,810	4,810	
Honoraria	5,100	17,061	-	-	22,161	-	1,358	1,358	23,519	
In-Kind Contributions	3,565,310	431,823	118,053	42,161	4,157,347	482,748	294,276	777,024	4,934,371	
									Continued	

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2016 (CONTINUED)

		F	Program Service	s	Supporting Services				
	Collections	Education and			Total	Management		Total	
	and	Community	Museum		Program	and	Fund-	Supporting	Total
	Exhibits	Services	Store	Membership	Services	General	Raising	Services	2016
Insurance	104,621	3,647	1,016	363	109,647	26,413	544	26,957	136,604
Interest Expense	-	-	-	-	-	18,575	-	18,575	18,575
Internet and Website	3,415	-	-	-	3,415	31,496	-	31,496	34,911
Legal Fees	-	-	-	-	-	29,420	-	29,420	29,420
Lodging and Meals	4,654	399	60	268	5,381	3,245	3,740	6,985	12,366
Office Expense - Other	23,814	14,225	2,046	3,206	43,291	78,818	3,924	82,742	126,033
Other	6,139	-	920	-	7,059	5,911	31,676	37,587	44,646
Postage and Shipping	231,253	549	17,569	28,725	278,096	2,315	15,582	17,897	295,993
Printing	83,320	4,843	803	87,523	176,489	5,891	24,176	30,067	206,556
Production and Exhibition Costs	259,040	24,373	105	-	283,518	2,668	252	2,920	286,438
Professional Development	1,120	-	-	-	1,120	7,238	75	7,313	8,433
Professional and Search Fees	87,247	173,147	1,208	1,854	263,456	376,333	52,971	429,304	692,760
Repairs and Maintenance	48,992	5,658	1,525	-	56,175	57,958	-	57,958	114,133
Supplies	9,086	16,052	299	1,087	26,524	19,658	3,348	23,006	49,530
Support Organizations	342,184	-	-	-	342,184	-	-	-	342,184
Telephone	3,495	360	-	-	3,855	13,247	-	13,247	17,102
Travel	68,490	15,565	3,704	5	87,764	16,410	10,241	26,651	114,415
Utilities	229,517	27,731	7,727	2,759	267,734	31,464	4,139	35,603	303,337
Total Functional Expenses	9,409,897	1,277,502	771,224	387,077	11,845,700	3,157,072	1,270,229	4,427,301	16,273,001
Less: Expenses Netted Against Revenues on the Statement of Activities:									
Projects and Fundraising Activities Expenses	-	-	-	-	-	-	309,455	-	309,455
Private Contribution Expenses		<u> </u>					86,123		86,123
Total Expenses Included in the Expense Section of the Statement									
of Activities	\$ 9,409,897	\$ 1,277,502	\$ 771,224	\$ 387,077	\$ 11,845,700	\$ 3,157,072	\$ 1,665,807	\$ 4,427,301	\$ 16,668,579

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS YEAR ENDED JUNE 30, 2017 AND 2016

	 2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES		
Changes in Net Assets	\$ 3,075,534	\$ 65,479
Adjustments to Reconcile Changes in Net Assets to		
Net Cash Provided by Operating Activities:		
Depreciation and Amortization	540,752	559,256
Change in Discount on Assets Restricted		
to Long-Term Investment Purposes	219,296	56,994
Provision for Doubtful Pledges	80,052	202,409
Net Realized/Unrealized Investment (Gain) Loss	(1,728,790)	1,283,473
Change in Charitable Gift Annuities, Net	3,200	43,487
Change in Operating Assets and Liabilities:		
Decrease (Increase) in:		
Accounts Receivable	(4,448)	28,823
Pledges Receivable	333,981	(1,570,080)
Grants Receivable	(2,000)	(68,000)
Museum Store Inventories	10,711	14,903
Prepaid Expenses	14,697	133,755
Increase (Decrease) in:	,	·
Accounts Payable and Accrued Expenses	(137,886)	(704,691)
Deferred Revenue	(141,572)	`119,353 [°]
Accrued Liabilities	(1,240,349)	795,886
Net Cash Provided by Operating Activities	1,023,178	 961,047
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Investments	(5,910,342)	(5,785,857)
Proceeds from the Sale of Investments	4,375,336	5,258,244
Purchases of Property and Equipment	(196,765)	(113,469)
Increases (Decreases) in Assets Restricted to Long-Term	(100,100)	(110,100)
Investment Purposes	655,551	(867,409)
Net Cash Used by Investing Activities	 (1,076,220)	 (1,508,491)
	(1,070,220)	(1,000,101)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from (Repayment of) Line of Credit, Net	(1,450,358)	 1,050,000
Net Cash Provided (Used) by Financing Activities	(1,450,358)	 1,050,000
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(1,503,400)	502,556
Cash and Cash Equivalents - Beginning of Year	3,007,159	 2,504,603
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 1,503,759	\$ 3,007,159
CURRIEMENTAL RICCURRIE OF CASH FLOW INFORMATION		
SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION Cash Paid for Interest	\$ 16,954	\$ 18,575

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Museum and Endowment Fund Operations

Phoenix Art Museum (the Museum) is a nonprofit museum incorporated in May 1949 as an Arizona nonprofit corporation. The purpose of the Museum is to educate and expose the broadest segment of the population to the historical and aesthetic attributes of the visual arts.

Phoenix Art Museum Endowment Fund, Inc. (Endowment Fund) was incorporated in January 1994 as an Arizona nonprofit corporation with the Phoenix Art Museum as the sole member. The purpose of the Endowment Fund is to receive and accept title of donated assets, to hold such assets as an endowment, to invest said assets, and to distribute income and gains from these assets for the benefit of the Museum.

The significant accounting policies followed by the Museum and the Endowment Fund are as follows:

Consolidated Financial Statements

The Phoenix Art Museum has an economic interest and control over the Phoenix Art Museum Endowment Fund, Inc. The consolidated financial statements include both the accounts of the Phoenix Art Museum and the Phoenix Art Museum Endowment Fund, Inc. (collectively referred to as the Museum). In addition, the Museum is supported by 8 volunteer support groups as follows:

- Phoenix Art Museum League
- Western Art Associates
- Arizona Costume Institute
- Contemporary Forum
- Asian Arts Council
- Friends of European Art
- Women's Metropolitan Arts Council
- In Focus

In December of 2017, the Museum formed 5 of these groups into separate limited liabilities nonprofit corporations of which the Museum is the sole member.

All of the financial activities and balances of these support groups are included in these consolidated financial statements. All significant interorganizational accounts and transactions have been eliminated.

Basis of Accounting

The three classes of net assets are as follows:

Unrestricted Net Assets

Unrestricted net assets are not subject to donor-imposed stipulations and are those currently available at the discretion of the board of directors for use in the Museum's operations, in accordance with its bylaws.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Accounting (Continued)

Temporarily Restricted Net Assets

Temporarily restricted net assets are those which are subject to donor-imposed stipulations that will be met by the Museum and/or the passage of time.

Permanently Restricted Net Assets

Permanently restricted net assets (endowment restricted) are those which represent permanent endowments where it is stipulated by donors that the principal remain in perpetuity and only the income is available as unrestricted or temporarily restricted, as per the endowment agreements.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted explicitly by donor stipulation or by law. Expirations of temporary restrictions on net assets, i.e., the donor stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, are reported as reclassifications to unrestricted net assets.

Funds with Deficiencies

At June 30, 2017 and 2016, as a result of investment losses and board-authorized distributions, the fair value of certain endowment assets was less than the related donor-restricted amounts. In accordance with accounting principles generally accepted in the United States of America, deficiencies of this nature are reported in unrestricted net assets and totaled \$481,878 and \$1,864,294, respectively. The reporting of such deficiencies as a reduction of Museum-controlled unrestricted net assets does not legally create an affirmative obligation of the Museum to restore the fair value of those funds from unrestricted assets.

Use of Estimates in the Preparation of Consolidated Financial Statements

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make a number of estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash consists of cash and at times cash equivalents consisting of highly liquid financial instruments purchased with original maturities of three months or less. Cash and cash equivalents on the consolidated statements of cash flows are reflected net of cash due to internal funds. The Museum maintains all of its cash and temporary investments in several commercial banks.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Accounts Receivable

Accounts receivable are stated at the amount management expects to collect. Management provides for probable uncollectible amounts through a charge to earnings and an increase to a valuation allowance based upon its assessment of the current status of individual balances. Account balances with invoices over 90 days old are considered delinquent. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a reduction of accounts receivable. Accounts receivable as of June 30, 2017 and 2016 are considered by management to be collectible in full and, accordingly, an allowance for doubtful accounts has not been provided.

Pledges Receivable and Assets Restricted for Long-Term Investment Purposes

The Museum Pledges Receivable consist primarily of amounts due for general purposes (pledges receivables) and amounts due from a capital campaign conducted to raise funds for the expansion of facilities and endowment fund. (Assets restricted for long-term investment purposes). Unconditional promises to give (pledges receivable and assets restricted for long-term investment purposes) are recognized as revenues in the period the promise is received and as assets, decreases of liabilities, or expenses depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met. Monies received pursuant to conditional promises are reflected as deferred revenue. Unconditional promises to give that are to be collected within one year are recorded at their net realizable value.

Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using rates as determined by management, applicable to the years in which the promises are received. Amortization of the discounts is included in contribution support. The carrying amount of pledges receivable is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected.

Grants receivable consist primarily of amounts due from various foundations for funding specific purposes. Grants receivable are stated at the amount management expects to collect. Management believes that all grants receivable at June 30, 2017 and 2016 were collectible.

Investments

Investments, consisting primarily of equity mutual funds (domestic and international) and U.S. government securities, with readily determinable market values are measured at fair value as of year-end in the consolidated statement of financial position. Investment income or loss (including realized and unrealized gains and losses on investments, interest, and dividends) are recognized in the consolidated statement of activities and changes in net assets.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued)

Investments in equity securities with readily determinable fair values and all investments in debt securities are presented at fair value in the consolidated statement of financial position as determined by available market prices. Limited marketability investments, representing amounts in hedge funds are valued at the quoted market price for securities for which market quotations are readily available or an estimate of value (fair value) as determined in good faith by the general partner. Changes in the values of limited marketability investments that occur between the time audited net asset values are last communicated by the general partner and the close of the Museum's fiscal year are reflected in the fair value recorded in the Museum's consolidated financial statements.

Spending Policy

The board of trustees of the Museum, on a yearly basis, decided the draw percentage. In establishing this policy, the Museum considered the long-term expected return on its endowment. This is consistent with the Museum's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term as well as to provide additional real growth through new gifts and investment return.

Museum Store Inventories

Museum store inventories consist of books, gift items, and art related objects held for resale and are carried at average cost.

Property and Equipment

Purchased property and equipment are initially recorded at cost and donated property and equipment is recorded at the fair value at the date of gift to the Museum. Maintenance and repairs are charged to operations when incurred. Betterments and renewals in excess of \$1,500 are capitalized. When property and equipment is sold or otherwise disposed of, the assets and related accumulated depreciation accounts are relieved, and any gain or loss is included in operations.

Depreciation and amortization of property and equipment is computed on a straight-line basis over the following estimated useful lives:

Buildings and Improvements
Furniture, Fixtures, and Equipment

Estimated Useful Lives 5 to 50 Years 5 to 50 Years

Donations of property and equipment are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as temporarily restricted contributions absent donor stipulations regarding how long those donated assets must be maintained. The Museum reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. The Museum reclassifies temporarily restricted net assets to unrestricted net assets at that time.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Impairment of Long-Lived Assets

The Museum reviews long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of the carrying amount or fair value less costs to sell. Management does not believe impairment indicators are present.

<u>Deferred Revenue</u>

Deferred revenue consists of prepaid membership dues and money received in advance for fiscal years 2017 and 2016 dues and events.

<u>Admissions</u>

Admissions revenue consists of ticket sales and is recognized when the tickets are sold.

Membership Dues

The Museum defers revenue from membership dues collected in advance. Deferred revenue is amortized into revenue over the membership period.

Contributions

Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence and/or nature of any donor restrictions. All donor-restricted support is reported as an increase in temporarily or permanently restricted net assets depending on the nature of the restrictions.

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished or a donor removes a restriction), temporarily or permanently restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities and changes in net assets as net assets released from restrictions.

Special Events Revenue

The Museum conducts special events in which a portion of the gross proceeds paid by the participant represents payments for the direct cost of the benefits received by the participant at the event. Unless a verifiable objective means exists to demonstrate otherwise, the fair value of meals and entertainment provided at special events is measured at the actual cost to the Museum. The direct costs of the special events which ultimately benefit the donor rather than the Museum are included in special events revenues and then expensed as costs of direct donor benefits.

Nonoperating Activities

Changes in unrestricted net assets, which are excluded from operating profit (loss), include net realized and unrealized investment gains and losses and acquisition of fine art, which is consistent with industry practice.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Donated Services and Materials

Donated services and materials are recorded at their estimated fair value if they enhance the Museum's nonfinancial assets or require specialized skills that the Museum would normally purchase if not provided by donation. The Museum recognized \$5,325,255 and \$4,934,371 of in-kind contributions during the years ended June 30, 2017 and 2016, respectively. The majority of the contributions were due to donated facilities, utilities, and maintenance as disclosed in Note 15. The remaining \$192,423 and \$297,458 were contributed materials and services related to specialized skills during the years ended June 30, 2017 and 2016, respectively. No amounts have been reflected in the consolidated financial statements for certain donated volunteer services because they did not qualify for recording under the generally accepted accounting principle guidelines; however, a substantial number of volunteers have donated significant amounts of their time to the Museum's program services and fund raising campaigns.

Advertising

The Museum uses advertising to promote its programs to the various groups it serves. Advertising costs are charged to operations as incurred. Advertising expense charged to operations was \$258,841 and \$228,065 during the years ended June 30, 2017 and 2016, respectively.

Functional Expenses

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statement of activities and changes in net assets and detailed in the consolidated statement of functional expenses. Accordingly, certain costs have been allocated among program and supporting services benefited. Management and general expenses include those expenses that are not directly identifiable with any specific program but provide for the overall support and direction of the Museum.

Income Taxes

The Phoenix Art Museum and the Phoenix Art Museum Endowment Fund, Inc. qualify as tax-exempt organizations under Section 501(c)(3) of the Internal Revenue Code (IRC) and, accordingly, there is no provision for corporate income taxes. In addition, they qualify for the charitable contribution deduction under Section 170 of the IRC and have been classified as organizations that are not private foundations. Income determined to be unrelated business.

NOTE 2 PLEDGES RECEIVABLE

Pledges receivable consist of unconditional promises to give. Pledges receivable are considered collectible in one year or less; balances are \$1,592,853 and \$1,926,834 at June 30, 2017 and 2016, respectively.

Five donors make up 80% of the pledges receivable balance at June 30, 2017 and four donors make up 58% of the pledges receivable balance at June 30, 2016.

NOTE 3 ENDOWMENT RESTRICTED INVESTMENTS

Endowment restricted investments consist of the following:

	20	17	20	16
	Fair Value	Cost	Fair Value	Cost
Equity Mutual Funds – Domestic	\$ 5,005,890	\$ 4,095,528	\$ 4,929,580	\$ 4,086,616
Equity Mutual Funds – International	5,611,615	4,611,712	4,491,402	4,318,731
Corporate Bonds – Domestic	6,041,382	6,103,991	4,473,898	4,265,687
Alternative Investments	3,893,638	3,491,509	5,785,403	5,649,736
Money Market	3,341,729	3,341,794	950,175	950,175
Total Investments	\$ 23,894,254	\$ 21,644,534	\$ 20,630,458	\$ 19,270,945

Investment return on the long-term investments, which includes net realized and unrealized gains and losses that are included as part of the change in unrestricted and temporarily restricted net assets, consist of the following:

	 2017	 2016
Dividend and Interest Income	\$ 562,922	\$ 778,784
Net Realized/Unrealized Investment Gain/(Loss)	 1,728,790	 (1,283,473)
Investment Return	\$ 2,291,712	\$ (504,689)

The Museum maintains three types of endowment funds within the investment portfolio, as follows:

Permanent Endowment – General Purpose – Funds within the endowment for which investment returns are unrestricted for general use of the Museum.

Permanent Endowment – Donor Restricted to Specific Purpose – Funds gifted to the endowment by various donors with restrictions placed on usage of investment returns, such as for specific exhibit or education related expenses.

Funds Functioning as Endowment – Funds gifted by the Museum's affiliated support groups with restrictions place on usage of investment returns for initiatives specified by the affiliated support group to further the mission of the Museum.

NOTE 4 FAIR VALUE OF FINANCIAL INSTRUMENTS

In determining fair value, the Museum uses various valuation approaches within the fair value measurement framework. Fair value measurements are determined based on the assumptions that market participants would use in pricing an asset or liability.

Fair value measurements framework establishes a hierarchy for inputs used in measuring fair value that maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the most observable inputs be used when available.

NOTE 4 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

Fair value measurements define levels within the hierarchy based on the reliability of inputs as follows:

Level 1 – Valuations based on unadjusted quoted prices for identical assets or liabilities in active markets:

Level 2 – Valuations based on quoted prices for similar assets or liabilities or identical assets or liabilities in less active markets, such as dealer or broker markets; and

Level 3 – Valuations derived from valuation techniques in which one or more significant inputs or significant value drivers are unobservable, such as pricing models, discounted cash flow models and similar techniques not based on market, exchange, dealer or broker-traded transactions.

Following is a description of the nature and risks of the categories of assets by major security type.

Equity securities, corporate bonds, government issued securities, money market funds, and other funds listed on a national market or exchange are valued at the last sales price, or if there is no sale and the market is still considered active at the last transaction price before year-end. Such securities are classified within Level 1 of the valuation hierarchy.

Endowment Restricted Investments

Debt securities consisting of government agency debt obligations are generally valued at the most recent price of the equivalent quoted yield for such securities, or those of comparable maturity, quality, and type. There are no directly held debt securities in the investment portfolio. Debt securities are generally classified within Level 2 of the valuation hierarchy.

Temporarily Restricted Investments

Temporarily restricted investments are common stocks with readily available quoted market prices. These securities are classified within Level 1 of the valuation hierarchy.

Charitable Gift Annuities

The charitable gift annuity assets are carried at fair value and are invested in funds listed on the national market or exchange. These annuities are classified within Level 1 of the valuation hierarchy.

NOTE 4 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table presents assets measured at fair value by classification within the fair value hierarchy as of June 30, 2017:

	Fair Value Measurements Using								
	(Level 1)		((Level 2)		_evel 3)		Total	
Endowment Restricted Investments:		<u> </u>							
Measured in Fair Value Hierarchy:									
Equities:									
U.S. Large Cap	\$	4,356,524	\$	-	\$	-	\$	4,356,524	
U.S. Mid-Cap/Small-Cap		649,366		-		-		649,366	
Non-U.S. Equity		5,611,615		-		-		5,611,615	
Debt securities:									
U.S. Corporate Bonds		6,041,382		-		-		6,041,382	
Alternative Assets:									
Commodities		381,246		-		-		381,246	
Equity Market		412,606		-		-		412,606	
Real Estate		780,933		-		-		780,933	
Money Market		3,341,730		-		-		3,341,730	
Measured at Net Asset Value:									
Alternative Assets:									
Hedge Funds		_		_		-		1,258,006	
Private Equity		_		_		-		1,060,846	
Total Endowment Restricted									
Investments	\$	21,575,402	\$		\$	-	\$	23,894,254	
Charitable Gift Annuities:									
Cash and Cash Equivalents	\$	12,857	\$	-	\$	-	\$	12,857	
Equities:									
U.S. Mid-Cap/Small-Cap		122,585		-		-		122,585	
Non-U.S. Equity		41,075		-		-		41,075	
Debt Securities:									
U.S. Corporate Bonds		100,099		-		-		100,099	
Non-U.S. Corporate Bonds		20,460		-		-		20,460	
Real Estate		36,727		-		-		36,727	
Other		75,536						75,536	
Total Charitable Gift									
Annuities	\$	409,339	\$		\$	-	\$	409,339	

NOTE 4 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The following table presents assets measured at fair value by classification within the fair value hierarchy as of June 30, 2016:

			Fair	Value Meas	ureme	ents Using		
		(Level 1)	(L	_evel 2)	(L	evel 3)		Total
Endowment Restricted Investments:			`					
Measured in Fair Value Hierarchy:								
Equities:								
U.S. Large Cap	\$	3,692,732	\$	-	\$	-	\$	3,692,732
U.S. Mid-cap/Small-Cap		1,236,848		-		-		1,236,848
Non-U.S. Equity		4,491,402		-		-		4,491,402
Debt Securities:								
U.S. Corporate Bonds		4,473,898		-		-		4,473,898
Alternative Assets:								
Commodities		214,176		-		-		214,176
Equity Market		392,164		-		-		392,164
Real Estate		664,072		-		-		664,072
Money Market		950,175		-		-		950,175
Measured at Net Asset Value: Alternative Assets:								
Hedge Funds		_		_		_		3,663,078
Private Equity		_		_		_		851,913
Total Endowment			-			_		001,010
Restricted Investments	\$	16,115,467	\$		\$		\$	20,630,458
								_
Charitable Gift Annuities:	•	47.500	•		•		•	47.500
Cash and Cash Equivalents Equities:	\$	17,528	\$	-	\$	-	\$	17,528
U.S. Mid-Cap/Small-Cap		130,017		_		_		130,017
Non-U.S. Equity		55,484		_		_		55,484
Debt Securities:		,						,
U.S. Corporate Bonds		114,785		-		-		114,785
Non-U.S. Corporate Bonds		17,325		-		-		17,325
Real Estate		52,911		-		-		52,911
Other		44,968		-		-		44,968
Total Charitable Gift								
Annuities	\$	433,018	\$	-	\$	-	\$	433,018

NOTE 4 FAIR VALUE OF FINANCIAL INSTRUMENTS (CONTINUED)

The Museum uses the Net Asset Value (NAV) to determine the fair value of all the underlying investments which (a) do not have a readily determinable fair value and (b) prepare their consolidated financial statements consistent with the measurement principles of an investment company or have the attributes of an investment company.

The following table lists investments in other investment companies by major category at June 30, 2017:

		NAV	
Strategy	i	n Funds	Redemption Frequency and Restrictions
Hedge Funds:			
Blackstone Partners Offshore Fund	\$	660,103	No Lock Up, Semi-Annual Redemption 100 Days Notice, No Holdback
Global Access Hedge Fund Strategies		78,912	12-Month Lock Up, Quarterly Redemption with 95 Days, 5% Holdback
Real Estate:			
Blackstone Real Estate		518,991	No Lock Up, Semi-Annual Redemption 95 Days Notice, No Holdback
Private Equity: * Diversified Across General Partners, Industries, Stages of Business			
Development and Geographies		1,060,846	N/A
Total	\$:	2,318,852	

^{*}Unfunded commitment totals \$536,884. Term to draw down is 9 years.

The following table lists investments in other investment companies by major category at June 30, 2016:

	NAV	
Strategy	in Funds	Redemption Frequency and Restrictions
Hedge Funds:		
Blackstone Partners Offshore Fund	\$ 616,880	No Lock Up, Semi-Annual Redemption 100 Days Notice, No Holdback
Global Access Hedge Fund Strategies	2,554,824	12-Month Lock Up, Quarterly Redemption with 95 Days, 5% Holdback
Real Estate:		
Blackstone Real Estate	491,374	No Lock Up, Semi-Annual Redemption 95 Days Notice, No Holdback
Private Equity: *		•
Diversified Across General Partners, Industries, Stages of Business		
Development and Geographies Total	851,913 \$ 4,514,991	N/A

^{*}Unfunded commitment totals \$689,611. Term to draw down is 10 years.

NOTE 5 PROPERTY AND EQUIPMENT

Property and equipment consists of:

	2017		 2016	
Cost and Donated Value:			 	
Land	\$	699,253	\$ 699,253	
Building and Improvements		10,790,751	10,772,652	
Furniture, Fixtures and Equipment		3,991,457	 3,812,791	
Total Cost and Donated Value		15,481,461	15,284,696	
Less: Accumulated Depreciation and Amortization		(11,300,609)	 (10,759,857)	
Property and Equipment, Net of Accumulated				
Depreciation and Amortization	\$	4,180,852	\$ 4,524,839	

Depreciation and amortization expense charged to operations was \$540,752 and \$559,256 for the years ended June 30, 2017 and 2016, respectively.

NOTE 6 ASSETS RESTRICTED TO LONG-TERM INVESTMENT PURPOSES

The Museum had conducted a capital campaign to raise funds for expansion of the facility and endowment funds. Assets attributable to long-term investment purposes consist of:

	 2017	 2016
Pledges Receivable	\$ 3,554,958	\$ 4,509,857

Pledges receivable consist of unconditional promises to give as follows:

	2017			2016		
Due in Less than One Year	\$	1,063,000	\$	1,437,075		
Due in One to Five Years		2,730,339		3,566,000		
Total Pledges Receivable		3,793,339		5,003,075		
Less: Discount to Present Value		(234,346)		(489,183)		
Less: Allowance for Uncollectible Pledges		(4,035)		(4,035)		
Net Pledges Receivable Attributable to						
Long-Term Investment Purpose	\$	3,554,958	\$	4,509,857		

Three donors make up 84% and 95% of the long-term pledges receivable balance at June 30, 2017 and 2016, respectively.

The estimated cash flows for pledges receivable are discounted over a five-year collection period using a management-determined discount rate of 3.9%.

NOTE 7 LINE OF CREDIT

The Museum has a line of credit with JP Morgan Chase Bank, N.A. with an available limit of \$4,000,000; collateralized by marketable securities with a variable interest rate payable at a floating rate equal to an adjusted LIBOR rate plus 1.00% or a rate equal to the money market rate (1.5% as of June 30, 2017). The outstanding balance on the line of credit was \$663,872 and \$2,114,230 at June 30, 2017 and 2016, respectively. The line of credit expires on April 11, 2018. Management is in negotiations with JP Morgan Chase Bank, N.A. to have the line of credit renewed for two years.

NOTE 8 CHARITABLE GIFT ANNUITIES

The Museum administers 13 charitable gift annuities. The assets contributed under the charitable gift annuities are carried at fair value. Contribution support is recognized at the date the annuities are established after recording liabilities for the present value of the estimated future payments to be made to the donors and/or other beneficiaries. Present values are calculated using a risk-free discount rate determined at the time the annuities are established, and actuarial table and guidelines are used for calculating the available deduction for income tax purposes. The liabilities are adjusted for the accretion of the discount and other changes in the estimates of future benefits. The present value of the estimated annuity payments associated with the charitable gift annuities was \$335,314 and \$355,793 at June 30, 2017 and 2016, respectively. See Note 4 for assets held under charitable gift annuities.

NOTE 9 PENSION PLAN

The Museum has a defined benefit pension plan covering eligible employees. The plan calls for benefits to be paid to employees at retirement based on an actuarial valuation consisting primarily of years of service and compensation. Employees are 100% vested after five years employment with the Museum.

The following sets forth the funded status, change in plan assets, and net periodic benefit costs of the plan at June 30:

	2017	 2016
Projected Benefit Obligation	\$ 1,588,427	\$ 3,763,117
Fair Value of Plan Assets	\$ 1,477,384	\$ 3,097,140
Funded Status of Plan at Year-End	\$ (111,045)	\$ (665,977)
Accumulated Benefit Obligation	\$ 1,588,429	\$ 3,763,117
Assumptions Used to Determine Benefit Obligation: Discount Rate Rate of Compensation Increase	4.00 % 2.00	4.00 % 2.00

NOTE 9 PENSION PLAN (CONTINUED)

	2017	 2016
Employer Contributions	\$ 550,000	\$ -
Plan Participants' Contributions	\$ 	\$ -
Benefits Paid	\$ (2,305,145)	\$ (216,783)
Net Pension Cost	\$ 178,623	\$ (54,656)
Assumptions Used to Develop Net Pension Cost Were: Discount Rate Expected Long-Term Rate of Return on Plan Assets Rate of Compensation Increase	4.00 % 6.50 2.00	4.25 % 6.50 2.00

The following sets forth the amounts reported in accrued expenses and recognized in the consolidated statement of financial position at June 30:

	 2017	 2016		
Noncurrent Liability	\$ 111,045	\$ 665,977		

The following sets forth the amounts recognized in operations for the year ended June 30:

	 2017	 2016
Net Loss	\$ 263,271	\$ 446,827
Prior Service Cost	 	
Net Amount Recognized	\$ 263,271	\$ 446,827

The discount rate and expected rate of return on plan assets are critical assumptions which significantly affect pension accounting. Even relatively small changes in these rates would significantly change the recorded pension expense and accrued liability. Management believes the discount rate and expected rate of return on plan assets used in determining its year-end pension accounting are reasonable based on currently available information. However, it is at least reasonably possible that these assumed rates will be revised in the near term, based on future events and changes in circumstances.

The overall expected long-term rate of return on plan assets represents a weighted average composition rate based on expected rates of return. The Museum's pension plan weighted average asset allocations by asset category are as follows:

	2017	2016
Cash and Cash Equivalents	2.88 %	3.09 %
Fixed Income	0.38	32.60
Equity Securities	59.38	64.31

NOTE 9 PENSION PLAN (CONTINUED)

The Museum's overall strategy is to invest in high-grade securities with a minimum amount of market fluctuation. In general, the Museum's objective is to maintain the following allocation ranges:

	2017	2016
Cash and Cash Equivalents	3.00 %	3.00 %
Fixed Income	37.00	37.00
Equity Securities	60.00	60.00

Such rates are estimated by adjusting historical results for each category of investment for anticipated market movement. Under its terms, the plan investments will be limited to marketable securities including common and preferred stocks, convertible securities, government, municipal and corporate bonds, mutual and collective investment funds, and short-term money market instruments.

The fair value of the Museum's pension plan assets, by asset category, at June 30, 2017, are as follows:

	Fair Value Measurements Using											
	(Level 1)		(Le	evel 2)	(Le	vel 3)	Total					
Money Market Fund	\$	42,501	\$	-	\$	-	\$	42,501				
Equities:												
U.S. Large-Cap		471,498		-		-		471,498				
U.S. Small-Cap		184,815		-		-		184,815				
Non-U.S. Equity		221,012		-		-		221,012				
Debt Securities		557,558		-		-		557,558				
Total Assets at Fair Value	\$	1,477,384	\$	-	\$	-	\$	1,477,384				

The fair value of the Museum's pension plan assets, by asset category, at June 30, 2016, are as follows:

	Fair Value Measurements Using										
	(Level 1)			(Level 2)		(Level 3)	Total				
Money Market Fund	\$	827,961	\$	-	\$	-	\$	827,961			
Equities:											
U.S. Large-Cap		813,131		-		-		813,131			
U.S. Small-Cap		299,025		-		-		299,025			
Non-U.S. Equity		351,195		-		-		351,195			
Debt Securities		805,828		-				805,828			
Total Assets at Fair Value	\$	3,097,140	\$	-	\$		\$	3,097,140			

NOTE 9 PENSION PLAN (CONTINUED)

The following pension benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

Year Ending June 30,	Ar	mount
2018	\$	54,727
2019		65,971
2020		65,357
2021		72,981
2022		74,960
2022-2026		387,627

Per an Employee Agreement dated April 17, 2014, between the Museum and a Director, the Museum must maintain at least 110% funding level for the plan upon the Director's termination of his active full time employment on June 30, 2016. As of June 30, 2016, the funding level for the frozen defined benefit plan was approximately 93%. A contribution was made by the Museum in July 2016, resulting in 110% funding.

NOTE 10 SUPPLEMENTAL RETIREMENT PLAN

The Museum entered into an employment agreement with a key employee. Under the terms of the agreement, the employee is entitled to \$375,000 that is payable beginning July 1, 2016, if certain conditions are met. The Museum had \$239,583 and \$375,000 accrued under this employment agreement as of June 30, 2017 and 2016, respectively.

NOTE 11 LEASE COMMITMENTS

The Museum leases equipment and a vehicle under noncancelable operating leases expiring at various dates through May 2020. Rent expense under these leases was \$82,933 and \$56,333 for the years ended June 30, 2017 and 2016, respectively.

Future minimum lease payments are as follows:

<u>Year Ending June 30,</u>	Ar	nount
2018	\$	45,132
2019		16,203
2020		4,703
2021		3,949
Total	\$	69,987

NOTE 12 TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of:

	2017			2016		
Purpose Restrictions for:						
Building Construction	\$	270,000		\$	300,000	
Art Acquisition		1,151,533			1,090,448	
Exhibits and Education		980,088			800,946	
Other		2,315,368	_		2,530,117	
Total Purpose Restrictions		4,716,989			4,721,511	
Timing Restrictions:						
Time Restricted Gifts		28,133			38,074	
Charitable Gift Annuities, Net		74,025	_		77,225	
Total Temporarily Restricted Net Assets	\$	4,819,147		\$	4,836,810	

During the years ended June 30, 2017 and 2016, donors released their restrictions on \$4,168,372 and \$2,981,794, respectively, of temporarily restricted funds which related to building, art acquisition, exhibits, and education and time restricted restrictions.

During the years ended June 30, 2017 and 2016, the Museum had \$2,301,773 and \$1,929,928, respectively, outstanding from the temporarily restricted funds used for operations. This amount has been classified in the accompanying consolidated statement of financial position as cash due to internal funds.

NOTE 13 PERMANENTLY RESTRICTED NET ASSETS

Permanently restricted net assets consist of funds for which the donors stipulate the principal is to be maintained in perpetuity. The earnings and net appreciation on these funds are unrestricted and temporarily restricted and are allocated for specific purposes by the Museum's board of directors or in accordance with the donor agreement.

The Museum's endowments consist of several funds established to support a variety of charitable efforts of the Museum. Its endowments consist of donor-restricted endowment funds. As required by generally accepted accounting principles, net assets associated with endowment funds, including funds designated by the board to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

NOTE 13 PERMANENTLY RESTRICTED NET ASSETS (CONTINUED)

Interpretation of Relevant Law

The board of trustees of the Museum has interpreted the State of Arizona Management Charitable Funds Act (SPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. Consequently, the Museum classifies permanently restricted net assets as:

- The original value of gifts donated to the permanent endowment
- The original value of subsequent gifts to the permanent endowment

The remaining portion of the donor-restricted endowment fund not classified as permanently restricted is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Museum's board. In accordance with SPMIFA, the Museum considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund
- 2. The purpose of the Museum and the donor-restricted endowment fund
- 3. General economic conditions
- 4. The possible effect of inflation and deflation
- 5. The expected total return from income and the appreciation of investments
- 6. Other resources of the Museum
- 7. The investment policies of the Museum

Return Objectives and Risk Parameters

The Museum has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to the programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that the Museum must hold in perpetuity or for a donor-specified period(s). Under this policy, as approved by the board of trustees, the endowment assets are invested to seek income and capital growth as well as preservation of principal. It is intended to have an average level of risk and may experience moderate levels of volatility.

2017 Endowment Net Asset Composition by Type of Fund as of June 30, 2017:

					Donor				
			Tem	porarily	F	Permanently			
	Unrestricted		Res	Restricted		Restricted	Total		
Donor Restricted Endowment Funds	\$	-	\$	-	\$	27,794,876	\$	27,794,876	
Undesignated Endowment Funds		(481,878)		-		-		(481,878)	
Total Endowment Funds	\$	(481,878)	\$	-	\$	27,794,876	\$	27,312,998	

Donor

NOTE 13 PERMANENTLY RESTRICTED NET ASSETS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2017, are as follows:

			Temporarily		Permanently	T
	 Jnrestricted		Restricted		Restricted	 Total
Endowment Net Assets (Deficit) -						
Beginning of Year	\$ (1,864,294)	\$	-	\$	26,783,084	\$ 24,918,790
Interest and Dividend Income	558,534		-		-	558,534
Net Realized/Unrealized Gain (Loss)	1,728,790		-		-	1,728,790
Contributions	-		-		1,278,867	1,278,867
Endowment Releases	225,673		-		(225,673)	-
Grants and Expenses	 (1,130,581)		-		(41,402)	 (1,171,983)
Endowment Net Assets -						
End of Year	\$ (481,878)	\$	-	\$	27,794,876	\$ 27,312,998

Endowment Releases

The Museum obtained documentation from donors changing their gift restriction from permanently and temporarily restricted to unrestricted in the amount of \$225,673 and \$364,417 for the years ended June 30, 2017 and 2016, respectively.

2016 Endowment Net Asset Composition by Type of Fund as of June 30, 2016:

		Donor							
		Temporarily	Permanently						
	Unrestricted	Restricted	Restricted	Total					
Donor Restricted Endowment Funds	\$ -	\$ -	\$ 26,783,084	\$ 26,783,084					
Undesignated Endowment Funds	(1,864,294)			(1,864,294)					
Total Endowment Funds	\$ (1,864,294)	\$ -	\$ 26,783,084	\$ 24,918,790					

Changes in endowment net assets for the year ended June 30, 2016, are as follows:

	U	Unrestricted		Temporarily Restricted		Donor Permanently Restricted	Total
Endowment Net Assets -		_					_
Beginning of Year	\$	(628,633)	\$	317,216	\$	25,334,154	\$ 25,022,737
Interest and Dividend Income		-		772,241		-	772,241
Net Realized/Unrealized Loss		(414,754)		(868,719)		-	(1,283,473)
Loss on Sale of Land							-
Contributions		-		-		1,592,609	1,592,609
Endowment Releases		364,417		(220,738)		(143,679)	-
Grants and Expenses		(1,185,324)		-		-	(1,185,324)
Endowment Net Assets -							
End of Year	\$	(1,864,294)	\$	<u>-</u>	\$	26,783,084	\$ 24,918,790

NOTE 14 FINE ARTS COLLECTION

Fine arts collection consists of purchased and donated works of art. The collection is on display to the general public. The Museum employs professional staff to ensure that the collection items are preserved and protected. The collection items are not capitalized by the Museum. Costs of purchasing collection items, deaccessions of collection items, and proceeds from insurance recoveries are included as a change in the appropriate category of net assets. Proceeds from the deaccession of collection items are restricted for purchases of additional collection items. Acquisitions of fine art, included as a decrease in unrestricted net assets, totaled \$34,845 and \$251,244 or the years ended June 30, 2017 and 2016, respectively.

The American Alliance of Museums (AAM) which is the national accreditation organization for museums has a policy related to museum collections. Their policy is that museums do not have to list their collection as an asset on their financial statements. If a museum does elect to list its collection on its financial statements, it must be based on a recent appraisal of the collection. The Museum has elected to expense contributions when obtained, and has not capitalized the collection.

NOTE 15 DONATED FACILITIES, UTILITIES, AND MAINTENANCE - GOVERNMENTAL

The Museum has an operating agreement with the City of Phoenix (the City) which commenced on June 30, 1993, and ends on June 30, 2052, which is subject to cancellation. This agreement stipulates that the Museum will pay one dollar per year as rent for the current Museum facilities. The agreement also stipulates that the City will pay certain security, utilities, and pay certain maintenance and landscaping for the benefit of the Museum. The utilities paid by the City are based upon actual utilities billings for the year ended June 30, 1993, adjusted by the Consumer Price Index for all Urban Areas – U.S. City Average.

The Museum has estimated the fair value of facilities rent donated by the City at \$3,713,490 and \$3,375,900 for the years ended June 30, 2017 and 2016, respectively. Utilities paid and ground maintenance and landscaping performed by the City for the benefit of the Museum have a fair value of \$1,419,343 and \$1,261,014 for the years ended June 30, 2017 and 2016, respectively. The income related to these amounts is included in public support in the accompanying consolidated statement of activities and changes in net assets.

NOTE 16 RELATED PARTY TRANSACTIONS

The Men's Arts Council (the MAC) is a separate legal entity that is affiliated with the Museum that provides contributions to assist in the support of the Museum's operations. The Museum had accounts receivable from the MAC of \$5,982 and \$5,853 at June 30, 2017 and 2016, respectively. The MAC provided \$126,200 and \$100,000 of unrestricted contributions in 2017, and in 2016, respectively.

NOTE 16 RELATED PARTY TRANSACTIONS (CONTINUED)

The Museum provides for payment of salaries and wages, which are reimbursed to the Museum. Salaries paid on behalf of the MAC and reimbursed to the Museum were \$74,383 and \$70,749 for the years ended June 30, 2017 and 2016, respectively.

Artenders is a separate legal entity that provides for beverage services at many of the Museum's special events. The Museum had accounts receivable from Artenders of \$17,745 and \$14,360 at June 30, 2017 and 2016, respectively. Included in accounts payable and accrued expenses is a payable to Artenders of \$160 and \$4,557 at June 30, 2017 and 2016, respectively. The Museum rents office space to Artenders and provides for payment of salaries and wages, which are reimbursed to the Museum. Rental income from Artenders was \$49,957 and \$47,246 for the years ended June 30, 2017 and 2016, respectively. Salaries paid on behalf of Artenders and reimbursed to the Museum were \$104,847 and \$107,668, for the years ended June 30, 2017 and 2016, respectively.

NOTE 17 CONCENTRATION OF CREDIT RISKS

The Museum maintains all of its cash with banks on deposits which are insured by the Federal Deposit Insurance Corporation (FDIC) up to specified limits. Balances in excess of FDIC limits are uninsured. The Museum, in the normal course of business, periodically maintains account balances in excess of the FDIC's insurance coverage limit.

NOTE 18 COMMITMENTS AND CONTINGENCIES

From time to time, the Museum is contingently liable in respect to claims incidental to the ordinary course of its operations. In the opinion of management, the effect of such matters will not have a material adverse effect on the Museum's financial position, results of operations, or liquidity. Therefore, no provision has been made in the accompanying consolidated financial statements for losses, if any, that might result from the ultimate outcome of these matters.

NOTE 19 RISKS AND UNCERTAINTIES

The Museum invests in various investment securities. Investment securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated financial statements.

NOTE 20 RESTATEMENT

During the year ended June 30, 2017, management noted an error in the determination of releases from temporarily restricted net assets. Management noted that support groups had purchased collections through the use of deaccessioned funds that were not properly released from temporarily restricted net assets. Management has identified the purchases that were made through deaccessioned funds from the past five years and restated beginning temporarily restricted and unrestricted net assets.

The result of the restatement is shown below:

	as	ning Net Assets Component is Previously ed at 7/1/2015	Prio Dea	Effect of Effects of FY 2016 Prior Release of Deaccessioned Restrictions Effects of FY 2016 Activities and Changes in Net Assets		Net Asset Component as Restated at 6/30/2016		
Unrestricted Net Assets (Deficit)	\$	(430,263)	\$	991,114	\$	(2,093,460)	\$	(1,532,609)
Temporary Restricted Net Assets (Deficit)	\$	5,117,915	\$	(991,114)	\$	710,009	\$	4,836,810
Permanently Restricted Net Assets	\$	25,334,154	\$	-	\$	1,448,930	\$	26,783,084
Net Assets (Deficit)	\$	30,021,806	\$	-	\$	65,479	\$	30,087,285

NOTE 21 SUBSEQUENT EVENTS

Management evaluated subsequent events through March 26, 2018, the date the consolidated financial statements were available to be issued. Events or transactions occurring after June 30, 2017, but prior to March 26, 2018, that provided additional evidence about conditions that existed at June 30, 2017, have been recognized in the consolidated financial statements for the year ended June 30, 2017. Events or transactions that provided evidence about conditions that did not exist at June 30, 2017, but arose before the consolidated financial statements were available to be issued.

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2017

(WITH COMPARATIVE TOTALS AT JUNE 30, 2016) (SEE INDEPENDENT AUDITORS' REPORT)

			Phoenix Art Museum		To	otal
	Phoenix Art	Support	Endowment		2017	2016
	Museum	Groups	Fund, Inc.	Eliminations		(As Restated)
ASSETS						
CURRENT ASSETS						
Cash and Cash Equivalents	\$ 580,496	\$ 923,263	\$ -	\$ -	\$ 1,503,759	\$ 3,007,159
Accounts Receivable	150,074	-	-	-	150,074	145,626
Interfund Receivable	18,854	14,640	-	(33,494)	4 500 050	4 000 004
Pledges Receivable Grants Receivable	1,592,853 70,000	-	-	-	1,592,853 70,000	1,926,834 68,000
Assets Restricted to Long-Term Investment	70,000	-	-	_	70,000	00,000
Purposes, Current Portion	40,000	-	1,023,000	-	1,063,000	1,437,075
Museum Store Inventories	353,298	-	-	-	353,298	364,009
Prepaid Expenses	142,535	8,832			151,367	166,064
Total Current Assets	2,948,110	946,735	1,023,000	(33,494)	4,884,351	7,114,767
CASH DUE FROM INTERNAL FUNDS	2,301,773	-	-	-	2,301,773	-
CHARITABLE GIFT ANNUITIES	409,339	-	-	-	409,339	433,018
PROPERTY AND EQUIPMENT, Net	4,180,852	-	-	-	4,180,852	4,524,839
ASSETS RESTRICTED TO LONG-TERM INVESTMENT PURPOSES, Net	143,462	-	2,348,496	-	2,491,958	3,072,782
INVESTMENTS		-	23,894,254		23,894,254	20,630,458
Total Assets	\$ 9,983,536	\$ 946,735	\$ 27,265,750	\$ (33,494)	\$ 38,162,527	\$ 35,775,864
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts Payable and Accrued Expenses Interfund Payable	\$ 948,384	\$ -	\$ 16,896 33,494	\$ - (33,494)	\$ 965,280	\$ 1,103,166 -
Deferred Revenue	382,842	-	-	-	382,842	524,414
Line of Credit	663,872	-	-	-	663,872	2,114,230
Total Current Liabilities	1,995,098	-	50,390	(33,494)	2,011,994	3,741,810
CASH DUE TO INTERNAL FUNDS	2,301,773	-	-	-	2,301,773	-
CHARITABLE GIFT ANNUITIES LIABILITY	335,314	-	-	-	335,314	355,793
ACCRUED LIABILITIES	350,627	-	-	-	350,627	1,590,976
Total Liabilities	4,982,812	-	50,390	(33,494)	4,999,708	5,688,579
NET ASSETS						
Unrestricted	404 577	046 705	(EZO E40)		E40 700	(1 F22 C00)
	181,577	946,735	(579,516)	-	548,796	(1,532,609)
Temporarily Restricted	4,819,147	-	-	-	4,819,147	4,836,810
Permanently Restricted		-	27,794,876		27,794,876	26,783,084
Total Net Assets	5,000,724	946,735	27,215,360		33,162,819	30,087,285
Total Liabilities and Net Assets	\$ 9,983,536	\$ 946,735	\$ 27,265,750	\$ (33,494)	\$ 38,162,527	\$ 35,775,864

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATING STATEMENT OF FINANCIAL POSITION JUNE 30, 2016

(SEE INDEPENDENT AUDITORS' REPORT)

ASSETS	Phoenix Art Museum	 Support Groups	Phoenix Art Museum Endowment Fund, Inc.				Total 2016
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,							
CURRENT ASSETS Cash and Cash Equivalents Accounts Receivable	\$ 1,990,803 145,626	\$ 1,016,356	\$ -	\$	- -	\$	3,007,159 145,626
Interfund Receivable Pledges Receivable	50,684 1,926,834	14,640 -	- -		(65,324)		1,926,834
Grants Receivable Assets Restricted to Long-Term Investment Purposes, Current Portion	68,000 40,000	-	1,397,075		-		68,000 1,437,075
Museum Store Inventories	364,009	-	-		-		364,009
Prepaid Expenses Total Current Assets	157,232 4,743,188	 8,832 1,039,828	1,397,075		(65,324)		7,114,767
CASH DUE FROM INTERNAL FUNDS	1,929,928	-	-		-		1,929,928
CHARITABLE GIFT ANNUITIES	433,018	-	-		-		433,018
PROPERTY AND EQUIPMENT, Net	4,524,839	-	-		-		4,524,839
ASSETS RESTRICTED TO LONG-TERM INVESTMENT PURPOSES, Net	167,921	-	2,904,861		-		3,072,782
INVESTMENTS		 -	20,630,458				20,630,458
Total Assets	\$ 11,798,894	\$ 1,039,828	\$ 24,932,394	\$	(65,324)	\$	37,705,792
LIABILITIES AND NET ASSETS							
CURRENT LIABILITIES Accounts Payable and Accrued Expenses Interfund Payable	\$ 1,080,778	\$ 8,784	\$ 13,604 65,324	\$	- (65,324)	\$	1,103,166
Deferred Revenue	524,414	-	-		-		524,414
Line of Credit Total Current Liabilities	2,114,230 3,719,422	 8,784	78,928		(65,324)		2,114,230 3,741,810
CASH DUE TO INTERNAL FUNDS	1,929,928	0,701	70,020		(00,021)		1,929,928
CHARITABLE GIFT ANNUITIES LIABILITY	355,793	-	-		-		355,793
ACCRUED LIABILITIES Total Liabilities	1,590,976 7,596,119	 8,784	78,928		(65,324)	_	1,590,976 7,618,507
i otai Liabiiities	7,590,119	 0,704	70,920		(03,324)		7,010,307
NET ASSETS							
Unrestricted	(634,035)	1,031,044	(1,864,294)		-		(1,467,285)
Temporarily Restricted Permanently Restricted	4,836,810	 -	26,717,760		-		4,836,810 26,717,760
Total Net Assets	4,202,775	 1,031,044	24,853,466				30,087,285
Total Liabilities and Net Assets	\$ 11,798,894	\$ 1,039,828	\$ 24,932,394	\$	(65,324)	\$	37,705,792

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2017

(WITH COMPARATIVE TOTALS FOR THE YEAR ENDED JUNE 30, 2016) (SEE INDEPENDENT AUDITORS' REPORT)

				Phoenix Art Museum					
	Phoenix Art	Supp	port	Endowment			To		
	Museum	Gro	ups	Fund, Inc.	Eliminations		2017		2016
OPERATING ACTIVITIES									
Revenues:									
Admissions	\$ 1,188,450	\$	-	\$ -	\$ -	\$	1,188,450	\$	1,085,734
Museum Store Income	719,609		-	-	-		719,609		718,151
Membership Income	905,346		99,362	-	-		1,104,708		1,123,121
Projects and Fundraising Activities	259,750	2	56,631	-	-		516,381		772,854
Less Cost of Direct Donor Benefits	(20,182)	(1	14,976)	-	-		(135,158)		(309,455)
Dividend and Interest Income	3,831		557	558,534	-		562,922		778,784
Other	778,391			1,180			779,571		553,401
Total Revenues	3,835,195	3	41,574	559,714	-		4,736,483		4,722,590
Public Support:									
Contributions:									
Private	6,934,453	1	43,076	1,278,867	-		8,356,396		8,232,353
Less Cost of Direct Donor Benefits	(97,180)		-	-	-		(97,180)		(86,123)
Governmental	112,291		-	-	-		112,291		70,006
Endowment Fund Grant	987,248		-	-	(987,248)		-		-
Support Organizations Grants	280,133	(2	80,133)	-	-		-		-
Donated Facilities, Materials, Services:									
Governmental	5,132,833		-	-	-		5,132,833		4,636,913
Private	192,422		-				192,422		297,458
Total Public Support	13,542,200	(1	37,057)	1,278,867	(987,248)		13,696,762	_	13,150,607
Total Revenues and Public Support	17,377,395	2	04,517	1,838,581	(987,248)		18,433,245		17,873,197
Expenses:									
Programs Services	11,530,986	2	88.826	_	_		11,819,812		11,845,700
Grants	11,000,000	_	-	987,248	(987,248)		11,010,012		-
Management and General	3,035,611		_	218,229	(001,210)		3,253,840		3,157,072
Fundraising	1,978,004		_	210,220	_		1,978,004		1,270,229
Total Expenses	16,544,601	2	88,826	1,205,477	(987,248)	_	17,051,656		16,273,001
OPERATING PROFIT (LOSS)	832,794	(84,309)	633,104			1,381,589		1,600,196
NONOPERATING ACTIVITIES									
Net Realized/Unrealized Investment									
				4 700 700			1.728.790		(4 202 472)
Gains (Loss)	(24.945)		-	1,728,790	-		, -,		(1,283,473)
Acquisitions of Fine Art	(34,845)			4 700 700	·		(34,845)		(251,244)
Total Nonoperating Activities	(34,845)			1,728,790			1,693,945	_	(1,534,717)
CHANGES IN NET ASSETS	797,949	(84,309)	2,361,894	-		3,075,534		65,479
Net Assets - Beginning of Year	4,202,775	1,0	31,044	24,853,466			30,087,285		30,021,806
NET ASSETS - END OF YEAR	\$ 5,000,724	\$ 9	46,735	\$ 27,215,360	\$ -	\$	33,162,819	\$	30,087,285

PHOENIX ART MUSEUM AND PHOENIX ART MUSEUM ENDOWMENT FUND, INC. CONSOLIDATING STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS YEAR ENDED JUNE 30, 2016

(SEE INDEPENDENT AUDITORS' REPORT	Γ_{j})
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				Phoenix Art			
	Phoenix Art Museum		Support	Museum Endowment			Total
			Groups	Fund. Inc.	Eliminations	ı otal 2016	
OPERATING ACTIVITIES	Museum		Gloups	T unu, mc.	Liiiiiiiations	_	2010
Revenues:							
Admissions	\$ 1,085,734	\$	_	\$ -	\$ -	\$	1,085,734
Museum Store Income	715,043	•	3,108	-	-	•	718,151
Membership Income	847,195		275,926	-	-		1,123,121
Projects and Fundraising Activities	282,375		490,479	-	-		772,854
Less Cost of Direct Donor Benefits	(143,206)		(166,249)	-	-		(309,455)
Dividend and Interest Income	6,069		474	772,241	-		778,784
Other	553,401		-				553,401
Total Revenues	3,346,611		603,738	772,241	-		4,722,590
Public Support:							
Contributions:							
Private	6,468,307		171,438	1,592,608	-		8,232,353
Less Cost of Direct Donor Benefits	(86,123)		-	-	-		(86,123)
Governmental	70,006		-	-	-		70,006
Endowment Fund Grant	1,174,795		- (000 700)	-	(1,174,795)		-
Support Organizations Grants	392,720		(392,720)	-	-		-
Donated Facilities, Materials, Services:	4 000 040						4 000 040
Governmental Private	4,636,913		-	-	-		4,636,913
	297,458		(221,282)	1,592,608	(1,174,795)		297,458
Total Public Support	12,954,076		(221,282)	1,592,608	(1,174,795)	_	13,150,607
Total Revenues and Public Support	16,300,687		382,456	2,364,849	(1,174,795)		17,873,197
Expenses:							
Programs Services	11,503,516		342,184	-	=		11,845,700
Grants	-		-	1,174,795	(1,174,795)		-
Management and General	3,081,220		-	75,852	-		3,157,072
Fundraising	1,270,229		-				1,270,229
Total Expenses	15,854,965		342,184	1,250,647	(1,174,795)		16,273,001
OPERATING PROFIT (LOSS)	445,722		40,272	1,114,202			1,600,196
NONOPERATING ACTIVITIES							
Net Realized/Unrealized Investment							
Gains (Loss)	-		-	(1,283,473)	-		(1,283,473)
Acquisitions of Fine Art	(251,244)						(251,244)
Total Nonoperating Activities	(251,244)	_	-	(1,283,473)	-	_	(1,534,717)
CHANGES IN NET ASSETS	194,478		40,272	(169,271)	-		65,479
Net Assets - Beginning of Year	4,008,297		990,772	25,022,737			30,021,806
NET ASSETS - END OF YEAR	\$ 4,202,775	\$	1,031,044	\$ 24,853,466	\$ -	\$	30,087,285